E-Citybikes in Grenland- NORWAY

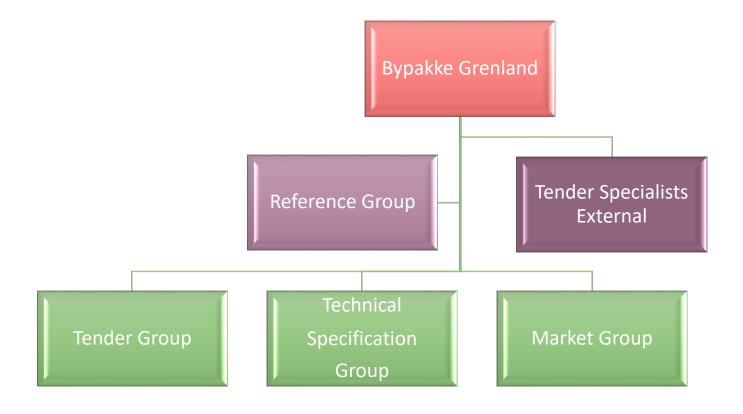








Tender working-groups







Technical Specification built on experiences and demand



Dialog conference

One-to-one conversations

Urban Infrastructure, SQT, Tier, Sharebike and JCDecaux

- SQT, Tier and Sharebike with other counties in Norway working with similar solutions

Best practise from other counties and trends

Meeting and conversations with other counties in Norway working with similar solutions

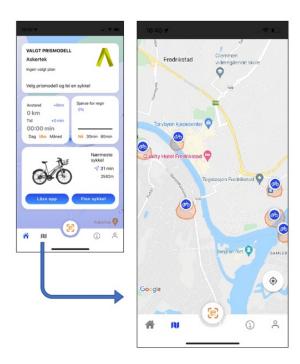
Farte E-Citybike spesification



Method - Tender

- The project felt they had gathered a lot of information in front of the tender
 - Choice to do an ordinary process without negotiation
 - Not defined as an innovation project
- The project had no procurement specialists
 - Used external resources from the company
 Inventura as specialist to ensure the process being due to legislation, and to ensure correct information to the market throughout the Tender process
- Tender asked for price on hiring E-city bike including operations (DOFFIN)

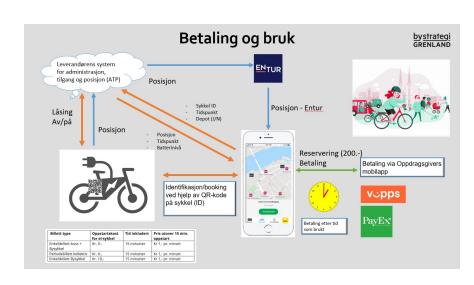
«Vestfold and Telemark County Council wishes to enter into a contract for the delivery and operation of a city bike scheme in the Grenlands region . The purpose of the procurement is to cover the contracting authority's need for electric city bikes and will involve the delivery of city bikes and operation of the service. «





Farte E-Citybike – Spesification

- 250 E-Citybikes
- Farte colours and brand
- Change of batteries, not docking
- Flexible parking depots based on Geofence-technology
- Bike-rides are supposed to be finished in a defined parking area
- Demand of several API to integrate with other solutions
- Lock/unlock bike through bus-ticket application
- Limited to be E-Citybikes not scooters
- Period of contract 3 + 1 year







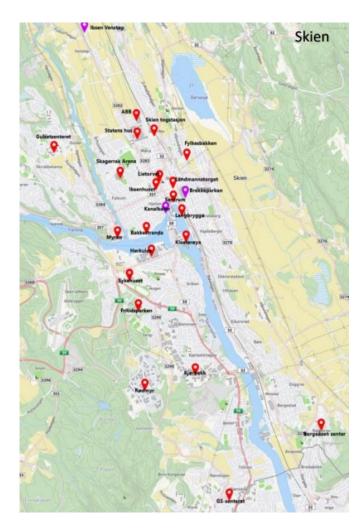
Farte E-Citybike - tender evaluation

- 20% price
- 20% technical issues
- 60% ability to carry out the project

The award criterion will be assessed on the basis of an overall assessment of the tender's fulfilment of:

- Project and progress plan
- Environment
- Team
- Delivery
- Carry-ons
- Experience (Ice/Snow)

- Administratively issues
- Integration
- Customer inquiries
- Local service function
- Reporting





Result

- Contract signed April 2022
- Supposed to start autumn 2022
- Cause of Ice problems new start early spring 2023
- Standard white label App—hire, position, lock/unlock
- Integration: Discount on hire when having 7, 30,
 180 days bus-ticket on regular bus-ticket application





