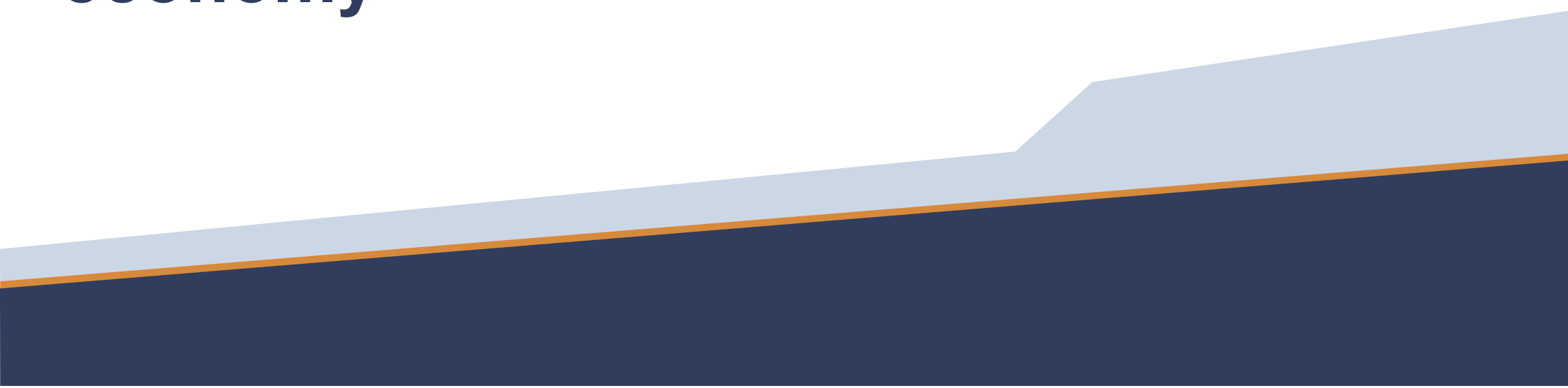




# Chamber of Industry and Commerce (CCI) and their role in Lower Saxony's hydrogen economy

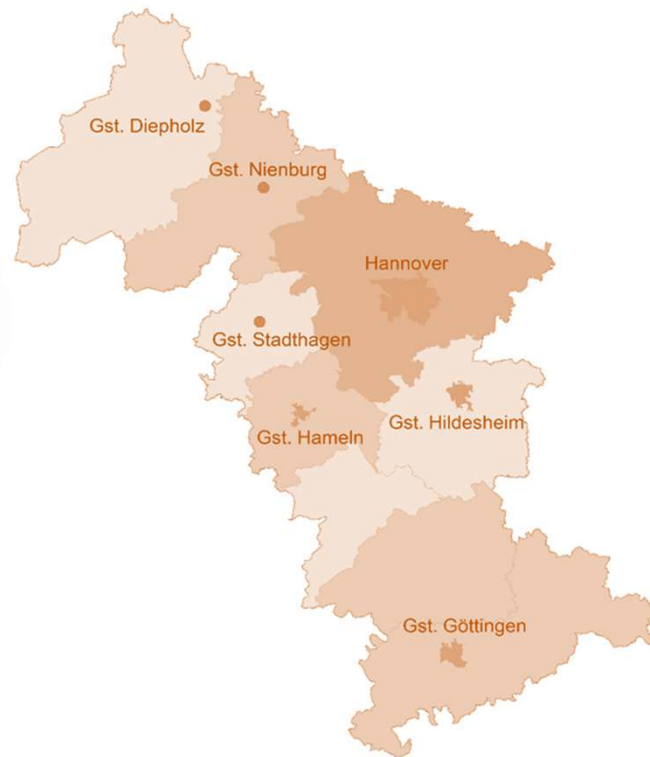


# Alexander Krause

## Head of Strategy & Region

since 2020	Chamber of Industry and Commerce Hannover Personal Assistant, since 2022 Head of S&R
2017 to 2020	Chamber of Industry and Commerce Stade Personal Assistant to our CEO
2015 to 2017	German Bundestag Assistant to a Member of Parliament
2007 to 2014	Master of Arts - History University of Hamburg





- We are advocates and engage in dialogue with policymakers to continuously improve the framework conditions for the economy in the region.
- We are a public law corporation and fulfill governmental tasks, such as in the field of vocational training, exports, and much more.
- We are service providers and offer advice on starting a business, on training and further education issues, provide information on tax legislation, and assist in entering new markets.
- We are the Chamber of Industry and Commerce for 185.000 member companies in the region between Diepholz and Göttingen.

# Context, environment, role & structure of CCI Hannover



## LOWER SAXONY (NIEDERSACHSEN) & HANNOVER REGION



- Population: 8 Mio.
- Capital: Hannover (UNESCO City of Music): 550.000 / 1,2 Mio. inhabitants
- Agriculture Land No. 1 in Germany (12 billion Euros per year)
- Focus sectors: energy, agribusiness (agriculture, land machinery, food industry), maritime industry, mobility, digital enterprise & industry 4.0, lightweight construction & materials, life sciences, tourism
- Industrial & research clusters → collaboration with local business
- 99.6 % SME, 79 % micro companies (<5 employees)



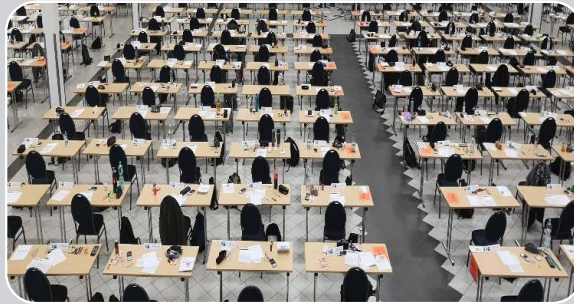
Chambers follow a local / regional approach → analyse needs of local business community!

# What are the tasks of the CCI?

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Representation  
of Interests

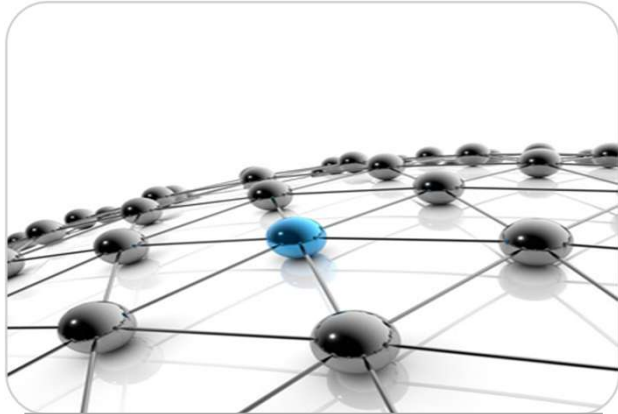


Legal  
Duties



Service and  
Support

# What are the tasks of the CCI?



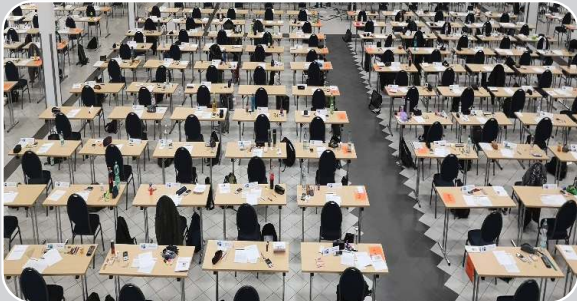
## Representation of Interests

§1 CCI-Law  
The Chambers of Industry and Commerce [...] have the task of representing the overall interests of business in the region ...

- Determine interests
- Derivation of overall interests
- Representation of entrepreneurial interests at state, federal and EU-level

...on topics such as vocational training & education, energy, research and innovation, environment and occupational safety, transport, taxation, bureaucracy, economic protection, customs and many other topics.

# What are the tasks of the CCI?



## Legal Dutys

(2) [...] Promotion and implementation of commercial and industrial vocational training...

(3) [...] issuing certificates of origin and other certificates used for commercial purposes ...

- Organization of vocational training and further training examinations
- Advice on vocational training for companies
- Mediation in disputes in vocational training
- Recognition of foreign professional qualifications
- Issuing certificates of origin and A.T.A. carnets (Passport for Goods)
- Comments and expert opinions on land use planning, development planning, hearings in freight and passenger transport, planning approval procedures for road projects and others
- Carrying out of proficiency tests (technical knowledge and expertise for certain professional permits / certification)

# What are the tasks of the CCI?

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Service and  
Support

- Inform
  - e.g. on tax legislation, countries and markets, financing and promotion
- Advice
  - e.g. on establishment and succession, environmental protection and occupational safety, legal forms
- Networking
  - e.g. through discussion groups and exchange of experiences
- Further education & training
  - e.g. through seminars, workshops, consultation



# Our motivation

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- By 2050, the energy supply in Lower Saxony is intended to be converted to renewable energies.
- Lower Saxony possesses favorable location prerequisites for establishing a green hydrogen economy.
  - Strong renewable electricity generation – Off-Shore and On-Shore
- Relevant economic sectors.
- High energy costs.

# "Green" Hydrogen - Energy of the Future

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## Political demands

1. Improving the regulatory framework for the hydrogen economy
2. Utilizing hydrogen as an energy storage solution
3. Utilizing hydrogen as a cornerstone for emission-free mobility
4. Strengthening science and research for the production and utilization of hydrogen

# Big goals need strong partners

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- 2021: initiation of H2-Network „Leine-Weser“.
- Connecting companys, politics and public sector.
- Taking our political demands to the Members of Parliament in Hannover, Berlin and the districts.



# Thank you for your attention!



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